



BT Professional Services working with Astadia

Specialist CRM consultancy, advice and support

BT has teamed up with Astadia, a global business consulting and Software-as-a-Service (SaaS) solutions company to offer a professional and specialist CRM consultancy advice and support capability for Salesforce CRM.

We can help you to:

- Select the correct solution for your business
- Shape or implement with an existing solution to fit your requirements
- Integrate with your existing solution and other existing business tools or infrastructure.

Benefits of BT Professional Services for Salesforce CRM:

- **Strategic CRM guidance and hands-on expertise** – Planning and implementing CRM solutions can be a significant undertaking. Our experts provide the strategic guidance and hands-on expertise you need to make your CRM initiative a success
- **Power Start Services** – We provide on-site assistance and training from Salesforce CRM experts
- **Professional Services Methodology** – Working with BT Professional Services will help you get value from Salesforce CRM features and functionality you may have considered beyond your reach
- **Data Management Services** – We can help you extract data from your legacy systems, structure it in coherent hierarchies, clean and reformat it, and then import it into your Salesforce CRM application
- **Integration Services** – Salesforce CRM's applications are tightly integrated and our experts can help you integrate with your back- and front-office enterprise applications, allowing easy sharing and maintenance of critical customer information

Price:

We offer a number of different professional service consultancy packages. Prices start from £3,000 (excl. VAT) to help you select the correct solution for your business, shape or implement an existing solution to fit your requirements or integrate with your existing solution and other business tools or infrastructure.

Further information:

Please visit: www.bt.com/btprofessionalservices or call 0800 731 0144.

Offices Worldwide

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