



Jabra Headsets

Overview:

GN Netcom, manufacturer of the Jabra headset brand, has had a relationship with BT for the past ten years and is the official BT headset partner. The Jabra headset portfolio contains solutions for all job types and includes award-winning headsets for the contact centre, office and multi-use sectors.

Jabra offers a 14-day money back guarantee on all headsets and can arrange free trials via one of our Jabra BT Key Account Managers (see 'Further information' section below for details).

Reasons to use Jabra headsets:

Headsets are proven to aid efficiency and productivity as they allow users to multi-task whilst on a call. They also improve user well-being as they eliminate the need to 'crunch' the handset between ear and shoulder in order to make notes or type whilst speaking.

Did you know:

- 85% of users said they work more effectively when using a headset*
- 57% of users confirmed that they have had back, neck or shoulder problems at work, with 44% stating that these problems specifically related to using a telephone*
- 52% of users agreed that they have experienced much better improvements to their health and well-being after using a headset*
- 26% of users confirmed that their problems disappeared once they started to use a headset*

Jabra produces a range of headsets to suit all businesses and that work across a wide variety of systems, ensuring compatibility is never an issue. Featuring the latest technology, there is also a range of Jabra headsets that are certified for use with VoIP systems, such as Microsoft® Office Communicator 2007 and Cisco® IP Communicator.

Benefits of Jabra headsets:

- Jabra offers a pricing structure that's totally unique to BT. Prices are reflected via Recommended Retail Price, bundle offer prices and BT bespoke pricing
- BT Headsets Helpdesk is a dedicated customer service telephone line for pre- and post-sales support for BT staff selling Jabra products and their end-customers. The BT Headsets Helpdesk can be contacted on 0845 707 8157
- All Jabra products come with a two-year warranty, ensuring piece of mind for the customer
- For every division within BT, Jabra provides a dedicated Key Account Manager who can provide information on products and technology, advice on the best way to sell Jabra products and training on the portfolio

Features of Jabra headsets:

The products within the Jabra portfolio include a wide variety of features that enhance the user experience. The main features of the portfolio are:

- Hands-free working across the whole portfolio
- Noise-cancelling microphone option that reduces background noise from calls
- Specific models of headset that protect a user's hearing in line with Noise-at-Work legislation
- Lightweight – with a choice of wearing styles for individualisation
- Soft ear cushions for all-day comfort
- Mono or duo options available depending on the user's office environment
- Freedom of movement with the wireless and multi-use ranges

Price information:

For more information on the pricing structures available to your department please contact one of our Jabra BT Key Account Managers.

Further information:

Please visit: www.jabra.co.uk

Alternatively please contact one of our Jabra BT Account Managers for further information:

Vince O'Brien – Jabra BT Sales Director

Tel: 07718 779 507

Email: vobrien@gn.com

Glenn Shorrock – Jabra BT Key Account Manager – BT Global Services

Tel: 07718 779 508

Email: gshorrock@gn.com

Scott Smith – Jabra BT Key Account Manager – BT One Desk/One Desk Convergence & Business

Tel: 07917 796 529

Email: ssmith@gn.com

Daroush Lake – Jabra BT Key Account Manager – BT Local Business

Tel: 07979 696 530

Email: dlake@gn.com

Roger Owen – Jabra BT Key Account Executive – BT Local Business

Tel: 07717 290 890

Email: rowen@gn.com

*Jabra Efficiency Study undertaken by GN Netcom, 2008.

Offices Worldwide

The services described in this publication are subject to availability and may be modified from time to time. Services and equipment are provided subject to British Telecommunications plc's respective standard conditions of contract. Nothing in this publication forms any part of any contract.

© British Telecommunications plc 2009. Registered office: 81 Newgate Street, London EC1A 7AJ. Registered in England No. 1800000.

Designed by Tag.

PHME 58187/06/09